HARBOUR CHARGES 2025



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LERWICK PORT AUTHORITY (LPA)

Amendment to Schedule made under Section 26 of the Harbours Act 1964

HARBOUR CHARGES

from 1st January 2025

A ship's tonnage for charging purposes shall be the gross tonnage as defined by an International Tonnage Certificate (1969). Where no ITC certificate is in place, the tonnage as defined by the Merchant Shipping Acts and Regulations made thereunder shall apply. In the case of a foreign vessel not issued with an International Tonnage Certificate (1969) or British Tonnage Certificate, the tonnage of the vessel shall be uplifted by 20% unless a reciprocal agreement exists

I Charges for vessels per arrival

with t	he U	K.	n agreement ex	
I	Cł	narges for vessels per arrival		
1.	All	vessels to or from any port		
	For	each period of 5 days or part thereof during which the vessel is in the harbour.	per G.T.	£0.575
2.		sels trading with the port and maintaining a regular, minimum weekly, freight on Lerwick	r liner service	to and
	(a)	Vessels less than 30,000 G.T.		
		For each period of 5 days or part thereof during which the vessel is in the harbour.	per G.T.	£0.330
	(b)	Vessels 30,000 G.T. and above		
		For each period of 3 hours or part thereof during which the vessel is in the harbour.	per G.T.	£0.141
3.	All	vessels trading regularly in inter-island service		
	For	each period of 5 days or part thereof during which the vessel is in the harbour.	per G.T.	£0.250
4.	Vessels engaged in the provision of services or the supply of materials for offshore oil and gas renewables or other similar operations			nd gas,
	For	each period of 5 days or part thereof during which the vessel is in the harbour.	per G.T.	£0.660
	(a)	Semi-submersibles		
		For each 24 hour period or part thereof during which the floating unit is in the harbour.	per G.T.	£0.130
5.	Ves	sels on long term lay up	price on ap	plication
6.	Not	es		
	(a)	The above rates are for vessels berthing at quays. Vessels entering the harbour limits a above relevant rates.	re charged 50%	% of the
	(b)	Barges or other vessels remaining in port for extended periods will be subject to the following	wing discounts	s:

First 15 days normal rate

normal rate less 30%

Thereafter

7. All visiting pleasure yachts not carrying goods or passengers for hire (charges inclusive of VAT)

For each day or part thereof during which the vessel is in the harbour.

Yacht electricity:

(a) Daily charge for units £3.60

(b) Electricity connection available 0800 - 1700 daily. Connection outwith normal hours

£32.60

8. Cruise ships

For each period of 5 days or part thereof during which the vessel is in the harbour.

(a)	Berthed alongside a quay.	per G.T.	£0.250
(4)	Bertilea alongolae a quay.	pci 0.1.	20.200

(b) At anchor within the harbour. per G.T. £0.125

9. Fish factory ships or vessels trans-shipping fish

(a) For each 5 days or part thereof during which the vessel is at anchor in the harbour. per G.T. £0.119

(b) For any period alongside a quay, the charges specified under I 1. will apply

Discounts as stated in I 6 (b) above apply.

10. Live fish carriers

Vessels carrying live fish can apply for an annual composite rate charge equivalent to 20 trips at I 1.

11. Charges for ship-generated waste

As set out in the Port Waste Management Plan, waste disposal costs for domestic and operational waste from fishing vessels and other vessels not affiliated to an agent, are consolidated within relevant harbour charges in sections I, II, III and VI.

12. Miscellaneous

The above rates in groups 1-6 and 8-10 are subject to a minimum charge of £23.00

£24.00

- (a) For all vessels not specially mentioned in this schedule or being of unusual nature, there shall be charged on each occasion of entering the port and harbour and for each period of five days or part thereof during which the vessel is in the harbour, such charge as Lerwick Port Authority deems appropriate.
- (b) In case of dispute of interpretation of the above charges, the decision of the Board of Lerwick Port Authority shall be final.

II Fishing vessels, workboats, pleasure trip and charter boats

1. Pelagic, white or shell fish vessels and workboats, pleasure trip and charter boats can apply for an annual composite rate which covers arrival dues for the year:

	per ca	lendar year
(a)	Under 10m overall length	£254.50
(b)	10m but less than 20m	£506.00
(c)	20m but less than 30m	£758.50
(d)	30m but less than 40m	£1,258.50
(e)	40m but less than 50m	£1,766.50
(f)	50m but less than 60m	£2,524.00
(g)	60m but less than 70m	£3,785.50
(h)	70m but less than 80m	£5,030.00
(i)	80m but less than 90m	£6,289.50
(j)	Every 10m in addition to (i) above	£1,262.00

2. Pelagic, white or shell fish vessels and workboats, pleasure trip and charter boats, for which the composite rate has not been paid, on each occasion of entering the harbour:

		per arrival
(a)	Under 10m overall length	£25.45
(b)	10m but less than 20m	£50.60
(c)	20m but less than 30m	£75.85
(d)	30m but less than 40m	£125.85
(e)	40m but less than 50m	£176.65
(f)	50m but less than 60m	£252.40
(g)	60m but less than 70m	£378.55
(h)	70m but less than 80m	£503.00
(i)	80m but less than 90m	£628.95
(j)	Every 10m in addition to (i) above	£126.20

Notes:

- i) Fishing vessels loading or discharging goods other than fish or fishing materials shall pay dues at the fixed rate for commercial vessels.
- ii) Any craft moored alongside a pontoon per metre, per day £1.95

III Rates for section II - laid up

1. Rates for fishing vessels laid up at any harbour works and remaining 5 days or more, including rates for vessels over 50m that meet landing criteria, or for workboats, pleasure trip boats and charter boats remaining on a Lerwick Port Authority berth in excess of 24 hours, as follows:

(a)	Under 10m overall length	per day	£2.75
		per month	£55.00
(b)	10m but less than 20m overall	per day	£3.95
		per month	£79.00
(c)	20m but less than 30m overall	per day	£7.75
		per month	£155.00
(d)	30m but less than 40m overall	per day	£11.50
		per month	£230.00
(e)	40m but less than 50m overall	per day	£15.25
		per month	£305.00
(f)	50m but less than 60m overall	per day	£59.70
		per month	£1,194.00
(g)	60m but less than 70m overall	per day	£64.85
		per month	£1,297.00
(h)	70m but less than 80m overall	per day	£69.90
<i>(</i> 1)		per month	£1,398.00
(i)	80m but less than 90m overall	per day	£75.05
(1)		per month	£1,501.00
(j)	Every 10m in addition to (i) above	per day	£5.20
		per month	£104.00

Landing criteria

2. Rates for fishing vessels laid up at any harbour works and remaining 5 days or more, that do not meet the landing criteria to qualify for the dues in section III 1. due to landing less than the minimum value of £1.5M in a calendar year:

(a)	Over 50m but less than 60m overall	per day	£305.00
		per month	£6,100.00
(b)	60m but less than 70m overall	per day	£325.00
		per month	£6,500.00
(c)	70m but less than 80m overall	per day	£350.00
		per month	£7,000.00
(d)	80m but less than 90m overall	per day	£380.00
		per month	£7,600.00
(e)	Every 10m in addition to (d) above	per day	£25.00
		per month	£500.00

i) Fishing vessels with a length greater than 50m can qualify for the above rates for being laid up if they meet minimum value of landings of £1.5M or more in a calendar year. Vessels above 50m in length landing below this value will be charged at the rates in **III** 2.

IV Rates for storage of goods on or other use of LPA property

Rates on fishing gear				
(a)	Vessels storing nets on any off site storage area or in the net compound (excluding purse-seine and pelagic trawl nets)	per net, per week	£27.00	
(b)	Vessels storing purse-seine nets and pelagic trawl nets on any off site storage a or in net compound.	area		
		per net, per week	£54.00	
(c)	Vessels landing white fish nets for or under repair on any quay or at a ramp			
	per net, per day (period in e	xcess of 24 hours)	£27.00	
	within net mending area	per net, per week	£134.75	
(d)	Vessels landing purse-seine or pelagic trawl nets for or under repair.			
	per net, minimu	m charge (2 days)	£237.00	
	per net,	per day thereafter	£237.00	
	(a) (b) (c)	 (a) Vessels storing nets on any off site storage area or in the net compound (excluding purse-seine and pelagic trawl nets) (b) Vessels storing purse-seine nets and pelagic trawl nets on any off site storage a or in net compound. (c) Vessels landing white fish nets for or under repair on any quay or at a ramp per net, per day (period in exwithin net mending area, (d) Vessels landing purse-seine or pelagic trawl nets for or under repair. per net, minimum 	 (a) Vessels storing nets on any off site storage area or in the net compound (excluding purse-seine and pelagic trawl nets)	

2. Vivier lorries or other vehicles using harbour property.

per day or part thereof £54.00

3. Wet storage price on application

4. Other goods

(a) Any goods placed in storage in open areas

per day or part thereof, per square metre £0.070

(b) Any goods placed in storage in dedicated open area or warehouse

(c) Minimum charge £35.00

5. Unauthorised Items

When unauthorised items have not been uplifted on request by the Authority, or if items require to be urgently removed or relocated to facilitate berthing or operations, a charge for removal or relocation will apply.

Any goods deposited on harbour property are stored entirely at owner's risk.

VAT applicable to storage charges

V Rates for use of weighing machines

For goods weighed, £0.555 per tonne or part thereof, minimum charge

£13.65

VAT applicable to weighbridge charges

VI Local pleasure craft - boats moored or berthed at harbour works

1. Small Boat Harbour/Albert Dock

ex. VAT

(a) All pleasure craft moored alongside the quay

up to	and	d inc	ludii	ng 9m per month	£24.00
"	"	"	"	12m per month	£31.20
"	"	"	"	15m per month	£38.10
			ove	r 15m per month	£50.35

- i) When a boat is sold or changes hands, an application must be made to Lerwick Port Authority for the transfer of the mooring to another holder.
- ii) Minimum charge 6 months in all cases.
- (b) Any craft moored alongside a pontoon

per metre per day £1.95

Berths not used will be forfeited

2. West Dock

(a) Pleasure craft - ashore or afloat

minimum charge up to and including 6m annual fee	£42.95
minimum charge over 6m annual fee	£74.70

Berths not used will be forfeited

3. Gremista Marina

(a) Boats using a berth and on morrings at Gremista Marina with permission from Lerwick Marina Users Association. Boats **ashore or afloat**.

minimum charge	up to and	l including (6m annual	fee	£88.00
		over 6	βm per anr	num	£149.50

4. Other

- (a) Pleasure craft not accommodated at the above but moored on an ad hoc basis per month £15.50
- (b) VAT applies to all recreation or pleasure vessel and to other vessels under 15 tons.
- (c) Local pleasure craft rates do not apply to vessels used for hire or reward.

VII Charges for goods

1. Fish, etc.

Fish, white direct from sea	per £ ad v	alorem	0.025
Herring, direct from sea*	per £ ad v	alorem	0.025
Mackerel, direct from sea*	per £ ad v	alorem	0.025
Other, direct from sea	per £ ad v	/alorem	0.025
Live mussels	per £ ad v	/alorem	0.025
Live salmon Up to 19,999 tonnes per annur	n pe	r tonne	£10.69
20,000 - 24,999 tonnes per ar	num pe	r tonne	£6.95
above 25,000 tonnes per ar	nnum pe	r tonne	£5.35
Others including frozen fish	. ре	r tonne	£3.30
Fish meal and fish oil	. pe	r tonne	£3.30
Animal feedstuffs, hay and straw, including salmon feed	ре	r tonne	£2.12
Fish silage	pe	r tonne	£0.46

* Ad Valorem discounted charges for herring and mackerel fish landings:

The first £1.5M of pelagic fish landed in a calendar year will be subject to Ad Valorem dues at 2.5%, thereafter pelagic fish landed up to the year end will be charged at 1.63% (35% discount).

2. Basic materials

Salt	per tonne	£C
Lime and limestone	per tonne	£C
Wood, lumber, cork	per tonne	£2
Ores, scrap	per tonne	£2
Stones, road metal, aggregates, sand, shingle	per tonne	£(
Drill cuttings, municipal waste	per tonne	£3

3. Fuels, etc.

Coal, coke, briquettes	per tonne	£0.69
Fuel oil, gas oil or diesel	per tonne	£2.13
Not otherwise stated	per tonne	£2.88

4. Manufactured goods

Gases in cylinders	per tonne	£5.02
Cement	per tonne	£2.13
Chemical fertilisers	per tonne	£2.13
Others	per tonne	£3.30
Explosives	per tonne	£21.92
Iron or steel (anchors, chains etc.)	per tonne	£5.07
Machinery (including turbine components)	per tonne	£5.07
Mail	per tonne	£4.18
Metals not otherwise rated	per tonne	£4.17
Tar	per tonne	£2.13
lce	per tonne	£3.30

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5.	Vanic	IDC X.	trailers
J.	VEILL	ics u	uancis

	Motorcycles	each	£3.04
	Commercial vehicles not exceeding 1 tonne and cars, caravans, motor homes and boats Commercial vehicles and trailers exceeding 1 tonne (not including cargo)	each each	£12.92
6.	Heavy lift	Cacii	£20.20
	Heavy lift	per tonne	£3.24
7.	Composite rates		
	Composite rate cargo	per tonne per tonne	£3.32 £2.14
8.	Water		
	(a) Water supplied at LPA works inclusive of shore dues	per tonne	£4.09
	(b) Minimum charge for water		£16.42
	Note: Normal working hours are 0800 - 1700 Monday to Friday. When a Waterman is required o shall be, in addition to the charge specified, an overtime charge.	utwith these ho	ours, there
	(c) Shore dues on water loaded at Greenhead berths	per tonne	£0.38
9.	Live animals		
	Horses	each	£2.00
	Cows	each	£1.91
	Pigs	each	£0.84
	Sheep or lambs	each	£0.24
	All other animals	each	£0.58
10.	Capitation		
	Adults	each way	£2.34
	Children (Under 16)	each way	£1.17

All goods shipped in the harbour and not listed above, shall be liable to rates that LPA deems appropriate.

VIII Charges for plant, etc.

Plant hire "CPA model conditions of hire" apply.

Hires per hour or part thereof, hires per day or part thereof

1. Load-all or forklift per hour £82.00

(a) Hire charges include driver and are standard for all hires 7 days a week, 24 hours a day. No additional driver overtime will be charged outwith normal working hours.

ex. VAT

(b) Hires are timed at departure from and return to LPA depot in Lerwick.

2.	Pumps	per day per hour	£80.90 £11.20
3.	Fenders (per fender, including mobilisation costs)	per day per 5 days	£114.00 £228.10
4.	Gangway (including delivery and collection during normal working hours)	per day per 5 days	£54.30 £108.60
5.	Personnel basket	per day	£38.00
6.	Crowd control barriers (per barrier)	per day	£5.30
		per 5 days	£10.40
	Long term hire	price on	application

7. Electricity

When electricity is provided by Lerwick Port Authority a minimum charge of £25.00 for connection is levied, in addition to the recharge of units used.

8. Overtime working

Normal working hours are 0800-1700 Monday to Friday. When staff are required outwith these hours (with the exception of 1 above) there shall be, in addition to the charges specified, an overtime charge.

9. General conditions

- (a) Plant only available subject to harbour operational requirements.
- (b) Long term arrangements price on application.
- (c) If applicable, VAT will be added to the above hire charges.

IX Charges for harbour duty boats

When vessels are on hire for towage, UK standard conditions for towage and other services (revised 1983 and 1986) apply. Hires are timed at departure from and return to LPA base in Lerwick.

1.	1. MV "Kebister" and MV "Knab" per hour or p		ır or part thereof		
	(a)	Within harbour limits			
		i) Hire	£323.00		
		ii) Hire while using pumps or cranes	£405.00		
		iii) Hire pushing or towing vessels up to 1,000 G.T. (when using hirers ropes)*			
		up to 49 metres	long £405.00		
		50 - 69 metres	long £510.00		
		70 metres long and	over £585.00		
		iv) Hire pushing or towing vessels over 1,000 G.T. (when using hirers ropes)*			
		1,000 - 1,999			
		2,000 - 4,999			
		5,000 - 9,999			
		10,000 - 14,999			
		15,000 G.T. and	over £1,325.00		
	(b)	Outwith harbour limits			
		i) Hire - minimum charge	£660.00		
		ii) Hire while using pumps or cranes	£730.00		
		iii) Towing - minimum charge (when using hirers ropes)*	£960.00		
	* When "Kebister" or "Knab" towing ropes are used an additional 15% charge will apply				
		Certain operations may require two tugs			
2.	Wo	per hou	ir or part thereof		
	Hire	9	£154.00		
	The above charges for sections 1 & 2 are standard for all hires 7 days a week, 24 hours a day.				
	No additional boatmen overtime will be charged.				
3.	Мо	oring and letting go vessels (minimum 2 man squad) per hou	ır or part thereof		

(a) Per man during normal working hours (0800-1700 Monday to Friday)

(b) Per man outwith normal working hours (minimum call out charge 2 hours)

£35.50

£63.50

X Pilotage

1. Pilotage dues

The following rates are chargeable for piloting a vessel inwards or outwards in the pilotage district and for shifts inside the harbour.

Gross tonnage (exceeding - not exceeding)	per hour or part thereof
0 - 2,999	£192.42
3,000 - 3,999	£216.51
4,000 - 4,999	£240.60
5,000 - 5,999	£264.69
6,000 - 6,999	£288.77
7,000 - 7,999	£312.87
8,000 - 8,999	£336.96
9,000 - 9,999	£361.05
10,000 - 10,999	£385.15
11,000 - 11,999	£409.25
12,000 - 12,999	£433.34
13,000 - 13,999	£457.43
14,000 - 14,999	£481.54
15,000 - 19,999	£553.79
20,000 - 24,999	£674.27
25,000 - 29,999	£794.74
30,000 - 39,999	£963.72
40,000 - 49,999	£1,204.42
50,000 - 59,999	£1,445.38
60,000 - 69,999	£1,686.35
70,000 - 79,999	£1,927.34
80,000 - 89,999	£2,168.32
90,000 - 99,999	£2,409.27
over 100,000	£2,553.86

Note:

Some pilotage acts may require additional Pilots at the discretion of the Harbourmaster. Where this is the case, the foregoing pilotage dues will apply per Pilot.

2. Pilotage Boarding & Landing Fees

In every case where the pilot vessel is required to enable the Pilot to board a vessel, said vessel shall pay an hourly boarding fee and in every case where the pilot vessel is required to enable the Pilot to land back to base from a vessel, said vessel shall pay an hourly landing fee.

Gross tonnage (exceeding - not exceeding) per hour or part thereof 0 - 2,999 £259.19 3.000 - 3.999 £309.82 4.000 - 4.999 £326.61 5.000 - 5.999 £343.38 6.000 - 6.999 £360.49 7.000 - 7.999 £377.23 8.000 - 8.999 £394.03 9.000 - 9.999 £411.12 10,000 - 10,999 £428.21 over 11,000 £445.33

The above charges for sections 1 & 2 are standard for all hires 7 days a week, 24 hours a day.

3. Notes

- (a) A charge of 50% of such of the foregoing rates shall apply
 - i) When a Pilot is requested/required and the requirement is cancelled after the pilot has set out to undertake the pilotage.
 - ii) If a Pilot is requested/required to remain onboard a vessel once the act of pilotage is completed.
- (b) A charge of double the foregoing rate shall be applicable if a vessel enters, moves within or leaves the harbour without a Pilot aboard when the vessel should have taken a Pilot.

4. Towed vessels

- (a) The foregoing rates shall be chargeable in respect of every vessel under tow by another when the towing vessel is piloted by a Pilot.
- (b) Vessels towed or towing, which are subject to compulsory pilotage, are liable for pilotage charges as if the Pilot was onboard.

XI Compulsory pilotage

Pilotage shall be compulsory for vessels navigating within the pilotage limits of Lerwick Harbour, and falling within the following categories; namely:

- (a) Every ship carrying passenger(s) and having a registered length of not less than 30 metres.
- (b) Every oil tanker having a gross tonnage of not less than 1600 intending to berth, anchor, shift within, or transit through the area of the inner harbour.
- (c) Every ship having onboard any explosive article or an explosive substance exceeding ten kilograms in weight and to which Article 3 of the Dangerous Substances in Harbour Areas Regulations 1987 (S. I. No. 37) apply and which have the characteristic properties and are classified as Class 1, Divisions 1.1, 1.2, 1.3 and 1.5 by Schedule of said Regulations.
- (d) i) Other than a fishing vessel, every vessel exceeding 25 metres in length towing or under tow.
 - ii) Every fishing vessel of which the registered length exceeds 47.5 metres towing or under tow.
- (e) Every vessel able only to manoeuvre with difficulty.
- (f) Every vessel having a gross tonnage of not less than 3000 intending to berth, anchor, shift within, or transit through the area of the Inner Harbour and Dales Voe as defined below.

Lerwick Harbour

Lerwick Harbour is particularly defined in the Lerwick Harbour Acts and Orders 1877 to 2019 which are summarised as follows:

That area of sea bounded generally on the North by a line due east from Hawks Ness to meet a line due north from Outer Score and bounded on the South by a line drawn from The Skeo on the Mainland to Bard Head on Bressay.

Pilotage Limits

That area of sea bounded generally on the North by a line drawn from Hawks Ness to Green Holm to the island of Outer Score and bounded on the South by a line drawn from Trebister Ness to Kirkabister Ness.

Inner Harbour

Inner Harbour is defined as that part of the sea of Lerwick Harbour Area bounded on the North by a line drawn from Rova Head to Ness of Beosetter and on the South by a line drawn from Knab to point of Ham. Dales Voe is defined as that part of the sea South of the line of Latitude 60° 12.0' N.

XII Pilotage Exemption Certificate

1. Initial certificate examination

- (a) i) Master or First Mate to have completed twelve round trips (i.e. twelve in and twelve out of the harbour, including use of both entrances) in command of or having safe conduct of the relevant vessel in the previous twelve months. A minimum of one round trip to be accompanied by a licensed Lerwick Port Authority Pilot.
 - ii) Where a Pilotage Exemption Certificate is required for a vessel operating solely within the harbour limits, the requirements for Pilotage Exemption Certification shall be fulfilled by the candidate on the relevant vessel or a vessel substantially of a similar type.

The candidate shall either comply with the requirements of paragraph 1(a) i) or have completed twelve return shifts in the harbour. A minimum of one return shift to be accompanied by a licensed Lerwick Port Authority Pilot.

The area of operation shall be restricted and designated by the Pilotage Examiners.

(b) The examination will consist of an oral exam conducted by the Master Pilot and one other Pilot. Failing the Master Pilot being available, the exam will be before two licensed Lerwick Port Authority Pilots.

In addition there shall be a practical assessment on board the relevant vessel conducted by the Master Pilot or his deputy.

2. Certificate renewal

(a) i) The Pilotage Exemption Certificate will not be renewed annually unless the holder has completed twelve round trips (i.e. twelve in and twelve out of the harbour, including use of both entrances) in the previous twelve months onboard the relevant vessel.

Or, the holder has completed six round trips (i.e. six in and six out of the harbour, including both entrances) in the previous twelve months onboard the relevant vessel. A minimum of one round trip to be accompanied by a licensed Lerwick Port Authority Pilot. In addition, there shall be an annual practical assessment onboard the relevant vessel conducted by the Master Pilot or his Deputy.

ii) For vessels operating solely within the harbour limits the Pilotage Exemption Certificate holder shall either comply with the requirements of paragraph 2. (a) i) or have completed twelve return shifts in the harbour.

3. Certificate revalidation

(a) The Pilotage Exemption Certificate will be subject to revalidation prior to renewal every five years. For revalidation, the Pilotage Exemption Certificate holder will be reassessed, i.e. a minimum of one return trip/shift to be accompanied by a licensed Lerwick Port Authority Pilot and in addition undergo assessment(s) of competence within the pilotage limits by the Pilotage Examiners.

(b) Fee for revalidation £210.00

4. Additional vessels

(a) Where an additional vessel is to be specified on the certificate, a further six round trips (i.e. six in and six out of the harbour, including use of both entrances) in command of or having safe conduct of this vessel are to be completed.

A minimum of one round trip to be accompanied by a licensed Lerwick Port Authority Pilot. An assessment of competence will then be made by the Pilotage Examiners prior to the inclusion of the additional vessel on the certificate.

Lesser criteria may be applied by the Pilotage Examiners if, in their opinion, the additional vessel is substantially of a similar type to the relevant vessel contained in the certificate.

(b) Fee for assessment for additional vessels£210.00

5. General conditions

- (a) Relevant vessel means the vessel specified in the Pilotage Exemption Certificate.
- (b) Candidates to provide proof of relevant qualification and medical fitness.
- (c) Any ships navigating within the pilotage area, under the pilotage of a Master or a First Mate, who is the holder of a Pilotage Exemption Certificate in respect of the relevant vessel, will pay 7.5% of the pilotage charge.